

AIM HIGH.

careers at



Come be a part of a winning team.

At National Specialty Underwriters, Inc., you will be challenged to learn and grow each day. As we continually expand we seek recruits who are energetic and possess the drive that leads to success.

You bring your intelligence, ability and personality – we will supply the opportunity and rewards.



National Specialty Underwriters, Inc. offers outstanding career paths for individuals with talent and drive. NSU is the place to be if you want to:

- specialize,
- be the best at what you do, and
- be recognized & rewarded for results.

We seek new team members who place high value on customer service, mutual respect, perseverance, and integrity. By adhering to these principles, NSU has achieved 15 years of growth, profitability, and ever-increasing opportunity for all our employees.

We invite you to find out more about NSU by contacting **Brad Hatfield**, VP of Program Services at **(425) 213-5114**, or visiting us on the web at www.nsui.com.

*John Gurkin, Andrea Dietz, Neil Roby
Hospitality Sales Team*

WHO WE ARE

National Specialty Underwriters, Inc. (NSU) is a premier insurance program administrator and niche wholesale broker. NSU has been in business as a privately held corporation since 1995.

Our success means ever-increasing opportunities for all of our employees. A cornerstone of our progress has been the integrity with which we operate. We consistently strive to earn the trust of our employees, customers, and business partners through a straight-forward and realistic business approach. We have built a solid reputation as an industry leader with ethical business practices and strong leadership.

We are honored to be named one of Washington's 100 Best Companies to Work For.

WHAT WE DO

Our Customer: The Retail Broker
We partner with independent agents and brokers in local, regional, and national firms. We respect the relationship between the retailer and insured and we seek only to provide products and services that enhance your relationship. Our customers count on us for expertise as well as friendly and responsive service.

**Seattle
Business**

**WASHINGTON'S
100 ★ BEST
COMPANIES
TO WORK FOR 2009**



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NSU is an equal opportunity employer. We believe in creating an environment where each individual is valued and provided opportunities for success. We are committed to building an organization that reflects the diversity of our communities and the national market in which we do business.

NSU offers several challenging career paths. We operate four sales & service Divisions: Hospitality, Healthcare, Property, and Casualty Excess.

In addition, these production units are supported by Operations that include: Administration, Human Resources, Finance, Marketing, Information Technology, Program Development, and Underwriting Operations.

*Shafik Keshani,
Database Administrator*

EEO EMPLOYER

NSU embraces the values of diversity and equal opportunity. We recruit, hire, train and promote people in all job titles without regard to race, color, religion, national origin, gender, age, sexual orientation, citizenship, veteran status, or disability.

Our commitment is to follow both the letter and spirit of our legal requirements. We believe that mutual respect among all employees instills pride that will drive them to a higher level of performance.

We are determined to sustain a positive and productive work environment that calls for the highest standards of personal conduct.

ATMOSPHERE

NSU is a business-casual operation. We put on our suits when it's time to meet a customer, but otherwise aim for comfort, productivity, and collegiality. We work hard, but take time to celebrate our successes.

Our focus is on growth, because growth creates new opportunities within the company to accommodate personal goals and positive change for all NSU employees.



*Claire-Anne Wood
Receptionist*

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GROWTH

NSU's investment in its employees is designed to maximize their career growth and development.

We provide training, education and development opportunities to enable our employees to upgrade their skills and attain their career objectives. As a new hire at NSU, you would have the opportunity to turn your skills and talents into real experience, allowing you to contribute and be a part of a winning team.

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*Eric Sawyer, Angella Johnson
Healthcare Sales Team*

BENEFITS

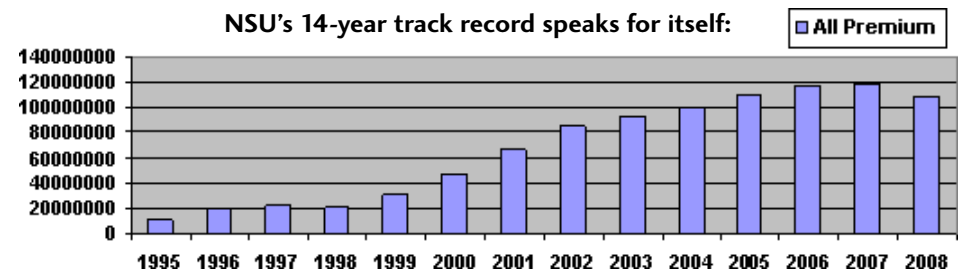
NSU offers an outstanding total compensation package that includes:

- Competitive Salary & Wages
- Growth Incentives (depending on position, individual and company performance)
- Regular Performance Reviews
- Paid Time Off (PTO)
- Company Holidays
- Insurance (paid for wholly or in part by NSU):
 - Medical Coverage
 - Dental Coverage
 - Group Life & AD&D Insurance
 - Short Term Disability
 - Long Term Disability
- Flexible Spending Plans for Medical and Dependent Care reimbursement
- 401 (k) Plan
- Employee Assistance Program
- Educational Assistance
- Recruitment bonus for referral of new hires

JOIN A WINNING TEAM

Beginning with a single specialty of Hospitality business in Bellevue, Washington, NSU has expanded and now includes specialties in Medical Malpractice, Catastrophic Property, and Casualty Excess. We have opened branch offices in Boca Raton, New York, Atlanta, and Chicago, employing more than 60 staff members in five offices.

NSU's 14-year track record speaks for itself:



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We are happy to accept resumes of individuals who may meet our workforce requirements either now or in the future. Take a moment to let us know a little bit about you – what you've done, what you want to do, and how you can help NSU meet its goal to be the best!

Please submit your resume to NSU by using one of the following methods:

Email - Send your resume in an attachment and cover in body of email to bhatfield@nsui.com.

Mail – Send your resume and cover letter to:
National Specialty Underwriters
Attn: Brad Hatfield
10900 NE 4th Street, Suite 1100
Bellevue, WA 98004

Jeanne Burke
Director of Human Resources

LOCATIONS

HQ - Bellevue Branch Office

Healthcare and Hospitality
10900 NE 4th Street, Suite 1100
Bellevue, WA 98004
P: (425) 450-1090
F: (425) 450-1026

Atlanta Branch Office

Healthcare and Hospitality
600 Galleria Parkway SE, Suite 1670
Atlanta, GA 30339
P: (770) 618-2180
F: (770) 618-2188

Boca Raton Branch Office

Property
One Boca Place
2255 Glades Road, Suite #111 E
Boca Raton, FL 33431
P: (561) 995-7520
F: (561) 995-7521

Chicago Branch Office

Healthcare
200 W. Madison Street, Suite 3410
Chicago, IL 60606
P: (312) 676-5000
F: (312) 676-5001

New York Branch Office

Casualty
42 Catharine Street
Poughkeepsie, NY 12601
P: (845) 452-3763
F: (845) 452-4138



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