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## **FOR IMMEDIATE RELEASE:**

### **NSU NOW OFFERS MED MAL RISK MANAGEMENT SERVICES**

Bellevue, WA (August 2010) - NSU Healthcare, a division of National Specialty Underwriters, Inc., announced today that it has partnered with OmniSure Consulting Group, Inc., an Austin, Texas firm, to provide risk management and loss control services to NSU's medical professional liability customers.

"We're really pleased to have this new offering. It is unique among wholesalers of medical malpractice insurance in the U.S.," said Brad Hatfield, Vice President of Program Services for NSU Healthcare. "Beginning in September, 2010, we have contracted with Omnisure. Retail brokers and their healthcare industry clients will have access to the very best in risk management services – something that is often lacking in the excess and surplus lines med-mal marketplace, where the emphasis is too often limited to availability and price."

"In addition to the outstanding market access NSU has always offered, our new and renewing customers will now receive access to a wide array of online services including tools and resources to help prevent medical staff errors and patient injuries. This information is organized by discipline. Examples include sample forms, checklists, policies, and training materials for allied healthcare, assisted living, skilled nursing, home health, surgery centers, physician practices, correctional medicine, and community hospitals. We will provide each policyholder with logon access to this information, as well as other recommended resources, self assessment tools, a video lending library, newsletters, and e-news alerts."

"For those clients who want to take risk management to the next level", Hatfield added, "NSU Healthcare offers off-site reviews of loss control practices, documentation, protocols, and other risk factors, all at a discounted rate. Based on the information provided electronically and by phone, we compile a list of Best Practices and Loss Control Recommendations tailored to the needs of our clients. And for the most committed clients, we can offer onsite risk assessments that involve a detailed review of the effectiveness of site-specific safety practices, documentation, management processes, and other risk factors. Following the onsite Risk Assessment, our clients are provided with an Executive Summary of Findings, complete with prioritized recommendations and suggested action plan."

"This is the natural next step for NSU Healthcare," concluded Hatfield. "Our strength since 1995 has been the degree to which we specialize. We have more than 25 top insurance markets to offer our retail brokers on a wholesale basis, and several emerging programs for specific segments of the healthcare industry. By overlaying this professional liability risk management service we provide a very comprehensive set of solutions to our retail brokers and their clientele, helping them reduce risk, prevent claims, and improve their standing in the healthcare market place."

#### **ABOUT NSU**

*National Specialty Underwriters, Inc. is an insurance program administrator and wholesale broker offering insurance solutions for Hospitality, Healthcare, Catastrophic Property, and Casualty Excess risks. NSU distributes its products through retail insurance brokers nationwide with offices in Bellevue, WA; Chicago, IL; Atlanta, GA; Poughkeepsie, NY; and Boca Raton, FL. For more information, visit our website at [www.nsui.com](http://www.nsui.com).*

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