



Media Contact:

Brad Hatfield | VP Program Services  
National Specialty Underwriters, Inc.  
425-450-1090 | [bhatfield@nsui.com](mailto:bhatfield@nsui.com)  
[www.nsui.com](http://www.nsui.com)

## FOR IMMEDIATE RELEASE:

### **National Specialty Underwriters and ACE Westchester Join Forces on Launch of NSU Hospitality Program**

Bellevue, WA - November 18, 2009 -- **National Specialty Underwriters Inc. (NSU)** a program administrator and specialty wholesale broker, and **ACE Westchester**, the U.S.-based wholesale-focused property and casualty operation of the ACE Group of Companies, today announced that ACE Westchester will begin providing the primary casualty insurance coverages for hotels in the NSU Hospitality program beginning January 1, 2010.

"We've worked successfully with ACE Westchester for several years on other products and now we are pleased to have them as a key insurer for our primary Hospitality program," said Chris Randall, President of NSU. "They will provide General Liability, Commercial Auto, and Garagekeepers Legal Liability coverage on a first dollar and deductible basis. We will offer these coverages to the broad spectrum of hotels and resorts throughout the US through our national network of retail agents and surplus lines brokers."

"The decision to expand the program relationship with ACE Westchester fits naturally within the scope and goal of our hospitality program. ACE is what we look for in a carrier. They have a superb industry reputation, financial strength and stability, admitted and non-admitted capabilities, and a great depth of understanding as to what it takes to make an insurance program successful. At NSU we always strive to provide innovative solutions, excellence in customer service, and an integrated, specialized approach to claims handling, underwriting and risk control services. We believe working with ACE Westchester enhances our ability to do just that."

Speaking on behalf of ACE Westchester Programs, Bill Sharp, Senior Vice President of Commercial Programs said, "We're pleased to join forces with NSU's experienced team of specialized professionals to further extend the availability of our innovative products and services and special programs capabilities to the hospitality market."

Insurance is provided by ACE American Insurance Company, Philadelphia, PA, or, in some states, other insurers within the ACE Group of Companies. Surplus lines insurance is sold only through licensed surplus lines producers.

#### **ABOUT NSU**

*NSU is a corporation based in Bellevue, Washington, with branch offices in Illinois, New York, Georgia, and Florida. NSU offers programs and wholesale solutions for Hospitality, Healthcare, and Commercial Property. NSU Hospitality, entering its 15th year in operation, provides an exclusive group purchasing insurance solution with customized coverages and high umbrella/excess limits for hotels throughout the United States. In October, 2009, NSU Hospitality was awarded the Best Practice Designation by the Target Markets Program Administrators Association. Learn more about NSU's Programs at [www.nsui.com](http://www.nsui.com).*

#### **ABOUT ACE WESTCHESTER**

*ACE Westchester is the U.S.-based wholesale-focused operating division of the ACE Group, headed by ACE Limited (NYSE: ACE), and is rated A+ (Superior) by A.M. Best Company and A+ (Strong) by Standard & Poor's. ACE Westchester, through its underwriting companies, provides insurance products and services throughout the U.S. Additional information on ACE Westchester Specialty and its products and services can be found at [www.acewestchester.com](http://www.acewestchester.com). Not all policies are available in all states. The ACE Group provides insurance and reinsurance products and services for a diverse group of clients around the world.*

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